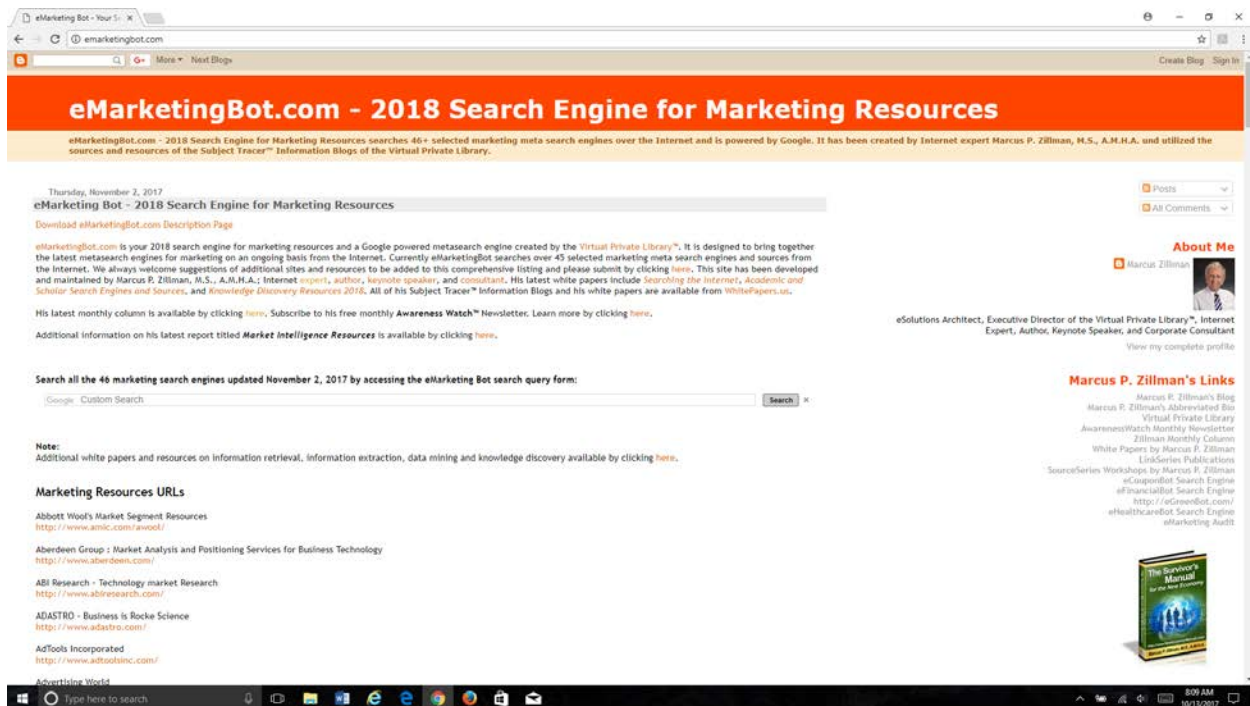


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By

Marcus P. Zillman, M.S., A.M.H.A.
Executive Director – Virtual Private Library

zillman@virtualprivatelibrary.org



B2B Marketing

B2B Marketers Planning Workbook

<http://www.silverpop.com/marketing-resources/white-papers/all/2012/b2b-marketers-planning-workbook/>

Free 121-page B2B Marketing Handbook

<http://www.bly.com/content/B2BMktgHdbk.pdf>



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BOOK SELF-PUBLISHING

Blogging 101 for the Independent Author

<http://www.bookbaby.com/free-guide/blogging-101>

Printed Book Design 101

How to turn your manuscript into a retail-ready printed book

<http://www.bookbaby.com/free-guides/printed-book-design-101>

The How-to guide for Writers

<http://www.bookbaby.com/free-guide/how-to-publish-ebook>

CONTENT MARKETING

16 Companies from "Boring" Industries Creating Remarkable

Content <http://offers.hubspot.com/16-companies-in-boring-industries-creating-remarkable-content>

A Practical Guide to Killer Marketing Content

<http://offers.hubspot.com/download-a-practical-guide-to-killer-marketing-content>

Best Practices for Creating a Content Marketing Strategy

<http://mktg.actonsoftware.com/acton/form/248/05a4:d-000b/0/index.htm>

Content Creation Kit

<http://offers.hubspot.com/content-creation-kit>

Content Marketing for Demand Generation

<http://pages2.marketo.com/content-that-sells-webpronews-apr-2013.html>

Remarkable Content Ideas - Swipe file of content

<http://offers.hubspot.com/the-little-book-of-remarkable-ideas>

CONVERSION RATE OPTIMIZATION

Conversion Centered Design

<http://offers.hubspot.com/conversion-centered-design>



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LANDING PAGE OPTIMIZATION

101 Examples of Effective Calls-to-Action

<http://offers.hubspot.com/101-examples-of-effective-calls-to-action>

101 Landing Page Optimization Tips

<http://unbounce.com/101-landing-page-optimization-tips/>

How to Optimize Landing Pages for Conversions

<http://offers.hubspot.com/how-to-optimize-landing-pages-for-conversion>

Landing Page Checklist

<http://www.petersandeen.com/get-landing-page-checklist/>

The Step-by-Step Guide to Mastering the Design & Copy of Calls-to-Action

<http://offers.hubspot.com/mastering-calls-to-action>

LEAD GENERATION and LEAD NURTURING and LEAD SCORING and LEAD MANAGEMENT

An Introduction to Lead Generation

<http://offers.hubspot.com/lead-generation-introduction>

An Introduction to Lead Nurturing

<http://offers.hubspot.com/free-ebook-an-introduction-to-lead-nurturing>

How to Use Workflows for Better Lead Nurturing

<http://offers.hubspot.com/how-to-use-workflows-for-better-lead-nurturing>

Lead Management Made Simple (contains Step-by-step instructions for creating lead nurturing campaigns)

<http://offers.hubspot.com/lead-management-made-simple>

Optimizing Lead Nurturing: How to Segment & Integrate Campaigns

<http://offers.hubspot.com/optimizing-lead-nurturing>

The 30 Greatest Lead Generation Tips, Tricks & Ideas

<http://offers.hubspot.com/30-greatest-lead-generation-tips>

The Big List of Lead Scoring Rules

<http://pages2.marketo.com/lead-scoring-checklist-target-marketing.html>



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LEAN/AGILE SOFTWARE DEVELOPMENT

11 Best Practices of Peer Code Review

<http://www2.smartbear.com/Best-Practices-Peer-Code-Review.html>

A Guide to Effective Load Testing

<http://www2.smartbear.com/Inbound-LoadUIWeb-Pro-Effective-Load-Testing-eBook.html>

A Step-by-Step Guide to Cross-Browser Testing

http://www2.smartbear.com/Cross-BrowsersBook_website-ebook-reg.html

Best Kept Secrets of Peer Code Review

http://www2.smartbear.com/Best_Kept_Secrets_eBook_2012.html

Peer Code Review: An Agile Process

<http://www2.smartbear.com/Peer-Code-Review-Agile-Process.html>

The Art of Software Quality: History, Philosophy, and Action

<http://www2.smartbear.com/Inbound-SoapUI-Pro-The-Art-of-Software-Quality-eBook.html>

Up Your Game with Code Review

<http://www2.smartbear.com/Inbound-Collaborator-Up-Your-Game-eBook.html>

MARKETING AUTOMATION

Marketing Automation eBook: Best Practices for Marketing Excellence and Operational Efficiency

<http://www.silverpop.com/marketing-resources/white-papers/all/2012/marketing-automation-ebook-best-practices-for-marketing-excellence/>

The Definitive Guide to Marketing Automation

<http://pages2.marketo.com/definitive-guide-to-marketing-automation-clickz.html>

The ROI of Marketing Automation

http://onehourmarketing.tradepub.com/free-offer/the-roi-of-marketing-automation/w_mark18



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PUBLIC RELATIONS/PRESS RELEASES

The Newsworthy Guide to Inbound Public Relations

<http://offers.hubspot.com/newsworthy-guide-to-inbound-public-relations>

SOCIAL MEDIA MARKETING

30 Ideas for your Social Media Plan

<http://pages.radian6.com/30ideassocialmediaplan>

5 Steps to Effective Social Media Measurement

<http://www.salesforcemarketingcloud.com/resources/ebooks/5-steps-to-effective-social-media-measurement/>

50 Social Media Best Practices

<http://www.salesforcemarketingcloud.com/resources/ebooks/50-social-media-best-practices/>

Expert Insights on Social Media Marketing

<http://premiere.hightable.com/social-media-marketing-pdf-download>

Social Media Blueprint: A step-by-step Plan

<http://pages.radian6.com/SocialMediaBlueprint>

Social Media Playbook

<http://www.salesforcemarketingcloud.com/resources/ebooks/social-media-playbook/>

Social Media Pocket Guide

http://info.spredfast.com/BusinessInsiderNewsletterDrop_BusinessInsiderNewsletterDrop.html

Social Media Tactical Plan Template

<http://pages2.marketo.com/b2b-social-media-template.html>

The 7 Whiteboard Sessions Every Social Strategist Needs to Have

http://info.spredfast.com/ClickZWebsiteAds_7WhiteboardSessions.html

The Definitive Guide to Social Marketing - A Marketo Workbook

<http://pages2.marketo.com/dg2-social-marketing-webpronews-2.html>

The Future of Social Media Lead Management

<http://offers.hubspot.com/the-future-of-social-media-lead-management>



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The Social Media Publishing Schedule

<http://offers.hubspot.com/social-media-publishing-template>

WEB MARKETING/INTERNET MARKETING

54 Pearls of Marketing Wisdom

<http://offers.hubspot.com/marketing-wisdom>

A/B Testing for Marketing Optimization

<http://offers.hubspot.com/an-introduction-to-ab-testing>

An Introduction to Closed-Loop Marketing

<http://offers.hubspot.com/closed-loop-marketing>

An Introduction to Facebook for Business

<http://offers.hubspot.com/facebook-for-business>

An Introduction to Google+ for Business

<http://offers.hubspot.com/step-by-step-guide-to-linkedins-new-company-pages>

An Introduction to LinkedIn for Business

<http://offers.hubspot.com/step-by-step-guide-to-linkedins-new-company-pages>

eMarketingBot – Search Engine for Marketing Resources

<http://www.eMarketingBot.com/>

Google Adwords Keyword Planner

<https://adwords.google.com/KeywordPlanner>

Growth and Marketing Tools

<http://snipurl.com/29fvsv9>

How to attract customers with Twitter and Vine

<http://offers.hubspot.com/how-to-attract-customers-with-twitter-and-vine>

How to launch your app and get traction [10 Steps to Smarter App Marketing]

<http://welcome.tapstream.com/deck-ebook2/>

How to Optimize Email Marketing for Conversions

<http://offers.hubspot.com/free-guide-to-optimizing-email-marketing-for-conversions>



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How to use LinkedIn for Business

<http://offers.hubspot.com/how-to-use-linkedin-for-business>

How to use Pinterest for business

<http://offers.hubspot.com/how-to-use-pinterest-for-business>

How to Unlock the ROI of Your Marketing with Analytics

<http://offers.hubspot.com/unlock-marketing-analytics>

Increasing Marketing Campaign Profitability with Predictive Analytics

<http://reg.accelacomm.com/servlet/Frs.frs?Script=/LP/40109763/reg>

Marketing Metrics Success Kit

<http://pages2.marketo.com/marketing-metrics-success-kit-form1.html>

The Definitive Guide to Marketing Metrics and Analytics

<http://pages2.marketo.com/dg2-marketing-metrics.html>

The Essential Guide to Internet Marketing

<http://offers.hubspot.com/essential-guide-internet-marketing>

The Internet Marketing Written Style Guide

<http://offers.hubspot.com/the-internet-marketing-written-style-guide>

The Six Marketing Metrics Your Boss Actually Cares About

<http://offers.hubspot.com/the-six-marketing-metrics-your-boss-actually-cares-about>

WEB USER EXPERIENCE

A Guide to Ensuring a Quality Web Experience

<http://www2.smartbear.com/inbound-altersite-quality-web-experience-eBook.html>

How Nonverbal Website Communication Gets You Sales and Subscribers

<http://diythemes.com/thesis/nonverbal-website-intelligence/>

UX Design for Startups

<http://uxpin.com/ux-design-for-startups.html>



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MISCELLANEOUS

100 Ideas that Changed Marketing

<http://offers.hubspot.com/100-ideas-that-changed-marketing>

101 Headline Formulas

<http://www.petersandeen.com/101-headline-formulas/>

An Introduction to Business Blogging

<http://offers.hubspot.com/an-introduction-to-business-blogging>

A Data Quality Primer:

Using Data Quality Tools and Techniques to Improve Business Value
By David Loshin

<http://www.melissadata.com/whitepaper/data-quality-tools-ebook.asp>

eMarketing Association

<http://www.eMarketingAssociation.com/>

eMarketingBot – 2018 Search Engine for Marketing Resources

<http://www.eMarketingBot.com/>

How to Make Your First IOS App

<http://www.kinvey.com/email-how-to-make-an-app-ios>

How Writing and Publishing an eBook Can Grow your Business

<http://www.bookbaby.com/free-guide/ebook-publishing-business>

Start Up Resources for the Entrepreneur 2018

<http://www.StartUpResources.us/>

The Telecom Glossary

<http://mynetwork.ciena.com/ciena-telecom-glossary.html>

Website Redesign Planning & Progress Kit

<http://offers.hubspot.com/website-redesign-planning-progress-kit>

WebTextTool - Turns Everyone Into an SEO Specialist

<http://www.webtexttool.com/>



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Subject Tracer™ Information Blogs

Subject Tracer™ Information Blogs created and developed by the Virtual Private Library™ combine the best of the latest tools on the Internet. Using bots, blogs and news aggregators the Subject Tracer™ Information blogs generate RSS feeds with the latest resources to create a current information resource flow through niched subject tracers. I am proud to be the creator of the Internet's first Subject Tracer™ Information Blogs:

Virtual Private Library™

<http://www.VirtualPrivateLibrary.com/>

Accessibility Resources

<http://www.AccessibilityResources.info/>

Agriculture Resources

<http://www.AgricultureResources.info/>

AnswerSpot

<http://www.AnswerSpot.us/>

Artificial Intelligence Resources

<http://www.AIResources.info/>

Astronomy Resources

<http://www.AstronomyResources.info/>

Auction Resources

<http://www.AuctionResources.info/>

Biological Informatics

<http://www.BiologicalInformatics.info/>

Biotechnology Resources

<http://www.BiotechnologyResources.info/>

Bot Research

<http://www.BotResearch.info/>

Business Intelligence Resources

<http://www.BIResources.info/>

ChatterBots

<http://www.ChatterBots.info/>



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Data Mining Resources

<http://www.DataMiningResources.info/>

Deep Web Research

<http://www.DeepWebResearch.info/>

Directory Resources

<http://www.DirectoryResources.info/>

eCommerce Resources

<http://eCommerceResources.info/>

Education and Academic Resources

<http://www.EducationResources.info/>

Elder Resources

<http://www.ElderResources.info/>

Education and Academic Resources

<http://www.EducationResources.info/>

Employment Resources

<http://www.EmploymentResources.info/>

Entrepreneurial Resources

<http://www.EntrepreneurialResources.info/>

Fact Checkers Directory

<http://www.FactCheckers.us/>

Financial Sources

<http://www.FinancialSources.info/>

Finding People

<http://www.FindingPeople.info/>

Games Resources

<http://www.GamesResources.info/>

Genealogy Resources

<http://www.GenealogyResources.info/>



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Grant Resources

<http://www.GrantResources.info/>

Green Files

<http://www.GreenFiles.info/>

Grid, Distributed and Cloud Computing Resources

<http://www.GridResources.info/>

Healthcare Resources

<http://www.HealthcareResources.info/>

Information Futures Markets

<http://www.InformationFuturesMarkets.com/>

Information Quality Resources

<http://www.InformationQualityResources.info/>

International Trade Resources

<http://www.InternationalTradeResources.info/>

Internet Alerts

<http://www.InternetAlerts.info/>

Internet Demographics

<http://www.InternetDemographics.info/>

Internet Experts

<http://www.InternetExperts.info/>

Internet Hoaxes

<http://www.InternetHoaxes.info/>

Intrapreneurial Resources

<http://www.IntrapreneurialResources.info/>

Journalism Resources

<http://www.JournalismResources.info/>

Knowledge Discovery

<http://www.KnowledgeDiscovery.info/>



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Military Resources

<http://www.MilitaryResources.info/>

New Economy Analytics, Resources and Alerts

<http://www.NewEconomyAnalytics.com/>

Outsourcing/Offshoring Information and Resources

<http://www.OutsourcingOffshore.us/>

Privacy Resources

<http://www.PrivacyResources.info/>

Reference Resources

<http://www.ReferenceResources.info/>

Research Resources

<http://www.ResearchResources.info/>

RestStress™

<http://www.RestStress.com/>

Script Resources

<http://www.ScriptResources.info/>

ShoppingBots

<http://www.ShoppingBots.info/>

Social Informatics

<http://www.SocialInformatics.info/>

Statistics Resources and Big Data

<http://www.StatisticsResources.info/>

Student Research

<http://www.StudentResearch.info/>

Theology Resources

<http://www.TheologyResources.info/>

Tutorial Resources

<http://www.TutorialResources.info/>



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World Wide Web Reference
<http://www.WWWReference.info/>

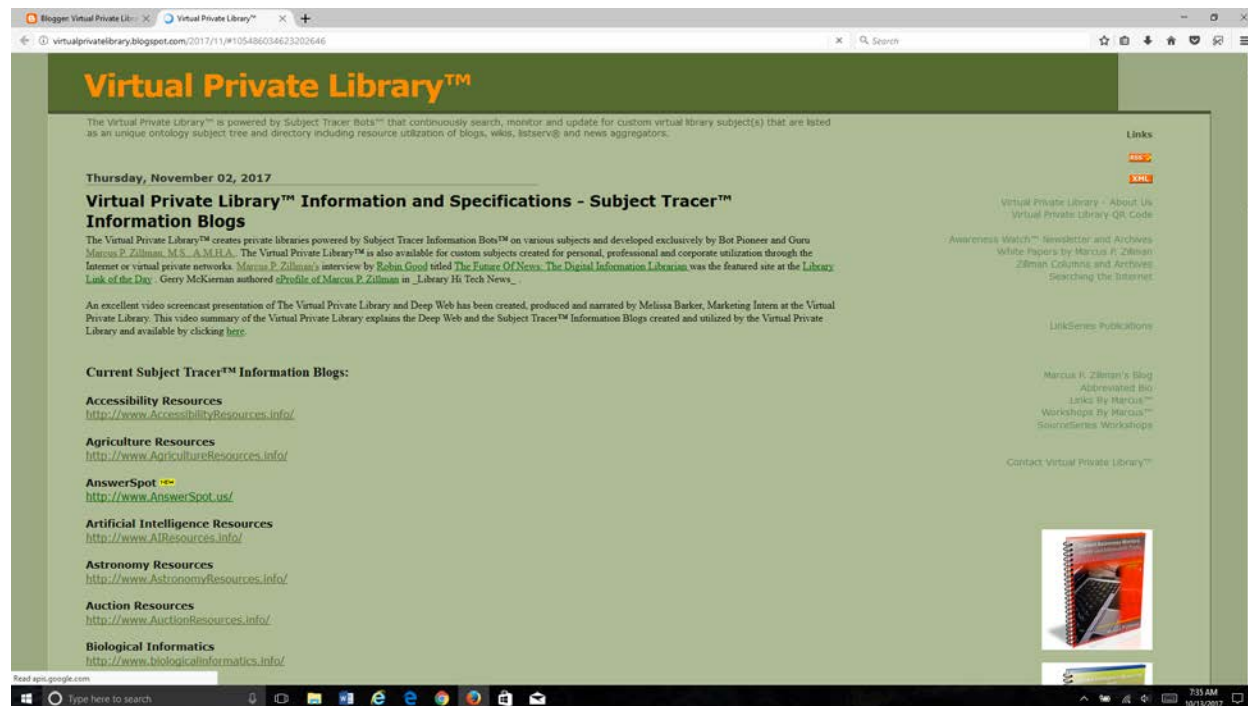


Figure 2: Virtual Private Library™

Author Information: Marcus P. Zillman, M.S., A.M.H.A. Executive Director of the Virtual Private Library is an international Internet expert, author, keynote speaker and corporate consultant in the area of information retrieval, knowledge discovery, knowledge harvesting, artificial intelligence and bots/intelligent agents. He has created numerous world wide web sites including 54 Subject Tracer™ Information Portals and Blogs; written a number of internet miniguides, white papers, manuals and books; hosted over 160 weekly Internet television shows, writes a weekly and monthly column on Current Awareness on the Internet; writes a monthly newsletter Awareness Watch and delivers keynote presentations throughout the international marketplace. He also actively delivers one and two day workshops for key industry sectors displaying how the Internet can be used as a tool to maintain current awareness and professional competencies.

Additional websites by Marcus P. Zillman, M.S., A.M.H.A.:

Marcus P. Zillman's Blog (19,000+ Postings)

<http://www.zillman.us/>



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Marcus P. Zillman Abbreviated Bio

<http://www.zillman.info/>

White Papers by Marcus P. Zillman

<http://www.WhitePapers.us/>

Internet MiniGuides™

<http://www.InternetMiniguide.com/>

Awareness Watch™ Newsletter

<http://www.AwarenessWatch.com/>

Marcus P. Zillman's Columns

<http://www.ZillmanColumns.com>

LinkSeries Publications

<http://www.LinkSeries.com/>

Links By Marcus™

<http://www.LinksByMarcus.com/>

Workshops By Marcus™

<http://www.WorkshopsByMarcus.com/>

SourceSeries Internet Research Workshops

<http://www.SourceSeries.com/>

Watch Marcus™

<http://www.WatchMarcus.com/>

listen to marcus™

<http://www.ListenToMarcus.com>

Research White Papers, Articles, Lectures and Speeches by Marcus P. Zillman, M.S., A.M.H.A.:

2018 Directory of Directories

<http://www.2018DirectoryOfDirectories.com/>

Academic and Scholar Search Engines and Sources

<http://www.ScholarSearchEngines.com/>



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Bots, Blogs and News Aggregators 2018

<http://www.BotsBlogs.com/>

Business Intelligence Online Resources 2018

<http://www.BIOnlineResources.info/>

Cloud Computing Resources Primer 2018

<http://www.zillman.us/white-papers/grid-distributed-and-cloud-computing-resources-primer/>

Current Awareness Discovery Tools on the Internet 2018

<http://www.zillman.us/white-papers/current-awareness-discovery-tools-on-the-internet/>

Deep Web Research and Discovery Resources 2017 Article - LLRX and Online White Paper

<http://zillman.blogspot.com/2017/01/llrx-deep-web-research-and-discovery.html>

<http://DeepWeb.us/>

eReference Library Link Toolkit 2017

<http://www.eReferenceLibrary.com/>

Finding Experts By Using the Internet 2018

<http://www.FindingExperts.info/>

Finding People Resources and Sites 2018

<http://www.FindingPeople.info/>

Healthcare Bots and Subject Directories 2018

<http://www.HealthcareBots.info/>

Knowledge Discovery Resources 2018

<http://www.KDResources.info/>

New Economy Resources 2018

<http://www.NewEconomyResources.com/>

Online Research Browsers 2018

<http://www.zillman.us/white-papers/online-research-browsers/>

Online Research Tools

<http://www.OnlineResearchTools.info/>



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Online Social Networking 2018
<http://www.OnlineSocialNetworking.info/>

Searching the Internet 2018 – A Primer
<http://www.SearchingTheInternet.info/>

Using the Internet As a Dynamic Resource Tool for Knowledge Discovery 2018
<http://www.zillman.us/white-papers/using-the-internet-as-a-dynamic-resource-tool-for-knowledge-discovery/>

Web Data Extractors 2018
<http://www.WebDataExtractors.com/>

Web Guide for the New Economy 2018
<http://www.WebGuideNewEconomy.com/>

White Papers By Marcus P. Zillman, M.S., A.M.H.A.
<http://www.WhitePapers.us/>

Internet Tutor by Marcus P. Zillman, M.S., A.M.H.A.
<http://www.InternetTutor.info/>

Visit this site to learn about the availability of Marcus P. Zillman to tutor you or your associate one on one in the privacy of your residence or office on the latest happenings of the Internet including Internet basics to advanced Internet searching using bots and creating your own personal blog.

Internet Speaking by Marcus P. Zillman, M.S., A.M.H.A.
<http://www.InternetSpeaker.net>

Visit this site to learn about Marcus P. Zillman's speaking engagements for your organization meetings and events. View and listen to his previous presentations as well as his weekly television shows.

Internet Consulting by Marcus P. Zillman, M.S., A.M.H.A.
<http://InternetConsultant.BlogSpot.com/>

Visit this site to obtain information about obtaining the consultation services of Marcus P. Zillman for your company including eCommerce audits, utilization of bots, blogs and news aggregators or the creation of your own personal virtual private library powered by Subject Tracer™ Information bots!



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Current Awareness Monitors, Alerts and Information Traps

<http://www.eCurrentAwareness.com/>

Marcus P. Zillman's latest report Current Awareness Monitors, Alerts and Information Traps is available for purchase online and for immediate download. This report is a comprehensive listing of the latest resources, sources and sites for current awareness on the Internet. This is a must read for anyone who must stay current in their profession and/or business activity as the list of URLs will keep you at the leading edge of your career.

Market Intelligence Resources

<http://www.MarketIntelligenceResources.com/>

Marcus P. Zillman's just released professional Internet MiniGuide is titled Market Intelligence Resources and is available for purchase online and immediate download. This 193 page digital miniguide represents a comprehensive listing of the latest resources, sources and sites to discover the latest Market Intelligence sources available on the Internet with many of them freely available! Designed specifically for today's entrepreneur, professional and/or investor.

Entrepreneurial Links 101

<http://www.EntrepreneurialLinks.com/>

Marcus P. Zillman's newly released 231 page eReference digital book for the up and coming entrepreneur. Entrepreneurial Links 101 gives an alphabetical listing of the very best Internet and World Wide Web sites covering Entrepreneur Resources, Business Intelligence Resources and an extremely comprehensive list of Online Research Tools. This is considered by many to be the entrepreneur's bible for finding relevant and competent online resources!

Internet Privacy and Security Resources

<http://www.InternetPrivacySecurity.net/>

Marcus P. Zillman's latest eReference digital publication is a selected comprehensive alphabetical listing of the latest resources and sites covering all aspects of privacy and security currently available over the Internet. From the board room to the family room, these resources and sites give you the information you need to maintain your privacy and security as you use the Internet in your business and personal life.

Research Resources Online Guide

<http://www.ResearchResourcesOnline.net/>

Marcus P. Zillman's latest [LinkSeries Publication](#) is a 340 page digital guide of a selected comprehensive alphabetical listing of the latest and greatest resources and sites covering all areas of research that is currently available over the Internet. The guide covers online research resources and tools for the Newbie to research as well as the Seasoned researcher. Contents include: a) Research Resources, b) Research Tools, c) Student Research Resources Toolkit, d)



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Knowledge Discovery/Management and Data Mining Resources, e) Knowledge Discovery/Retrieval and the World Wide Web Resources, f) Business Intelligence Resources, g) Reference Resources, and h) Subject Tracer™ Information Blogs.

The Survivor's Manual for The New Economy

<http://www.NewEconomyManual.com/>

Marcus P. Zillman's latest LinkSeries Publication is a 239 page digital read that gives excellent resources and annotated sources for the new economy analytics, alerts, ecommerce, financial sources, invisible and deep web resources, social and business networking sources along with new economy competitive and business intelligence resources and an extremely comprehensive listing of new economy online tools.



[Updated November 2, 2017]

eMarketing MiniGuide 2018

<http://www.eMarketingMiniGuide.com/>

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